



# United States of America Sponsored GRANT



A workshop bringing together United States and Japan based biotech ecosystem stakeholders (Investors, Entrepreneurs, Executives etc)

<b>Fundraising Training</b>	<b>Elevator Pitches</b>	<b>Go To MARKET Training</b>
<b>Biotech Keynote</b>	<b>Ecosystem Conversation</b>	<b>Business Networking</b>

**Date & Time:** Tuesday, December 12 2023, 1pm – 7pm Tokyo time

**Location:** [LINK-J Nihonbashi Life Science Building Room #201](#)

2-3-11, Nihonbashi-honcho, Chuo-ku, Tokyo

[Application and Registration Link](#) - **Deadline:** December 5, 2023

KEYNOTE BY: Mr. [Keita Mori-san](#), CEO of SAN-BIO

<b>Benefits of Pitching to Be Selected in Top 5</b>	<b>Tutorials and Examples</b>
Exposure to US and Japan investors	<a href="#">OUP Webinar : University Innovation Pitching</a>
3 hours of mentorship with an investor or executive	<a href="#">Pitching 101</a>
Recognition on usajapan.com and ovibeas.com	<a href="#">2017 Pitch 90 First Place</a>
	<a href="#">2019 Pitch 90 1st place</a>

**We encourage all entrepreneurs to practice 90 seconds elevator pitch to make the most of the event. There will be opportunities to network** with Japanese and American investors and executives. Having a short 90 second pitch will help you communicate very succinctly with the American investors. BioJent workshop enables you to practice and to be selected as a BioJent Biotech Top 5 entrepreneur.



OviBees Ventures  
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### FREQUENTLY ASKED QUESTIONS

Question 1: Will the pitch be made in English or is Japanese allowed?

Answer 1: [Yes, Japanese will be allowed. 6 of the 8 Judges speak and understand Japanese.](#)

Question 2: Will anyone who applied be accepted to make a pitch?

Answer 2: [No, not everyone will be allowed / accepted. The organizers are planning on having 50 to 75 attendees with approximately 25 of the attendees pitching to a seasoned group of investors / executives.](#)

Question 3: Will there be any notification to applicants, if they are accepted to make a pitch?

Answer 3: [Yes, there will be notification on or before December 8 2023](#)

Question 4 : Where will this workshop be held?

Answer 4: [The workshop will be held at LINK-J Nihonbashi Life Science Building. Address: 2 Chome-3-11 Nihonbashihoncho, Chuo City, Tokyo 103-0023, Japan](#)

Question 5: Who are the speakers and Judges for this workshop?

Answer 5: [Confirmed speakers and Judges can be seen here](#)

Question 6: How do I apply?

Answer 6: [Fill out an application here. And send an email to \[info@ovibeas.com\]\(mailto:info@ovibeas.com\) with your executive summary or description of your idea / venture.](#)

Question 7: If I have other questions, where can I send my questions to?

Answer 7: [Send an email to \[ovidiu@ovibeas.com\]\(mailto:ovidiu@ovibeas.com\) with your additional questions.](#)



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### AGENDA

13.00 – 13.30 Registration

13.25 – 13.45 Welcome remarks by host, organizers, and partners

13.50 – 14.05 Opening Keynote

14.10 – 15.00 Panel: “Japanese and U.S. biotech entrepreneurial ecosystems. Similarities, differences, and lessons learned along the way.”

15.00 – 15.15 Networking Break

15.20 – 16.10 Training session: “Go to market strategies for biotech ventures.”

16.10 – 16.30 Networking Break

16.30 – 17.10 Training session: “Fundraising best practices for biotech ventures.”

17.10 – 17.20 Networking Break / Preparation for pitching

17.20 – 18.20 Elevator Pitch: Japan-based Entrepreneurs 90-second pitch to a panel of U.S. and Japanese investor and seasoned entrepreneurs

18.20 – 18.40 Networking Break

18.40 – 18.50 Announcement of BioJent Top 5 winners and BioJent Next Steps

18.50 – 19.00 Closing Remarks



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